

# Leverage Recapitalization – AMI Healthcare

**AMI**

*Participated in a leveraged recap of*



February 2010

*The undersigned acted as  
sole financial advisor to AMI*

 **M.M. Dillon & Co.**

## Highlights

AMI Holdings, Inc. (“AMI”) comprised of healthcare executives John Elliott and Joe Smith, retained M.M. Dillon & Co. (“Dillon”) to act as its exclusive advisor in connection with the recapitalization of National Distribution & Contracting, Inc. (“NDC”). Dillon worked with AMI to create a strategic and financial plan for NDC post-acquisition and helped communicate this plan and vision to NDC management and Board of Directors. In addition to being instrumental in creating the proprietary transaction and negotiating the purchase price, Dillon secured an equity partner to fund the transaction.

Dillon approached a qualified group of equity sponsors to secure the necessary equity capital, coordinate the entire capital raising process and negotiate indications of interest received from multiple potential equity partners. After receiving significant interest from several parties, management chose to partner with Silver Oak Services Partners. Dillon’s industry knowledge, relationships with both strategic and financial investors and financing experience resulted in an accelerated closing that met or exceeded all constituency objectives.

## The Company

AMI is seeking to become a leader in medical supply distribution while working to achieve lower costs throughout the health care supply chain. The acquisition of NDC established an initial platform for AMI to operate and grow both organically and through future acquisitions.

NDC is the largest master distributor of health care products in North America, with over 50 years of operating history. The Company distributes its products to a broad range of healthcare markets, including primary care, acute care, extended care, veterinary, and dental. The Company provides two primary services to its members and distributors: supplier contracting as a Group Purchasing Organization (GPO) and Master Distribution; distributor members consider membership vital to their success.

## About M.M. Dillon & Co. (Formerly CRT Investment Banking LLC)

M.M. Dillon & Co. (formerly CRT Investment Banking LLC) is an employee-owned partnership where industry and product specialists collaborate closely to provide creative, idea-driven advice and solutions to its institutional and corporate clients. M.M. Dillon offers public and private financing, M&A advisory and restructuring advisory services. M.M. Dillon’s team of experienced professionals provides execution capabilities for companies across a range of industry sectors. The firm’s senior banking professionals have a minimum of 20 years experience with major Wall Street firms.

## Contact Us

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